

Basic Scripting For Follow-Up Calls

Hi, this is _____, and I am calling from Club Reduce®. I wanted to make sure you received the three mailers we sent you?

Great! Have you had a chance to visit our website? (If they have not received them for some reason, you will need to confirm the address you have for them and resend.)

As you know we are currently running an exclusive program for Salons and Stylists in _____ only and want to make sure you are able to take advantage of this \$125.00 value for Free! We would love to get you scheduled for your Free body wrap and one-on-one energy and weight loss consultation with our Diet Specialist, when would be a good time for you?

---Schedule appointment---

Perfect. We've got you all set up to come in on _____ at _____ and we are looking forward to seeing you then!